



Greenville Technical College Area Commission

MEETING MINUTES

Wednesday, September 18, 2019

Barton Campus, Administration Building 123, Executive Board Room

Members Present

Coleman Shouse, Chair
Ray Lattimore, Vice Chair
Hunter Howard, Secretary
Kenneth Southerlin, Treasurer
James Blakely
Jo Hackl
Dean Jones
Keith Smith
Dr. Burke Royster
Ray Martin
David Stafford
Paul Batson

Members Absent

Staff Present

Dr. Keith Miller
Jacqui DiMaggio
Dr. Matteel Jones
Susan Jones
Lauren Simer
Wendy Walden
Ann Wright
Julie Eddy
Becky Mann
Eric Bedingfield
Lisa Mangione
Kelvin Byrd

Guests

Keith Munson, board attorney
Grant Burns, State Tech Board
Ben Kochenower, college auditor

Visitors

Steve Desruisseau, Workday

Call to Order and Welcome

Chair Shouse called the meeting to order at 12:20 p.m. and welcomed members of the board, staff, guests, and visitors. Chair Shouse announced that in accordance with the Freedom of Information Act, the press had been notified of the meeting. Chair Shouse acknowledged that the agenda was posted on the GTC website. Chair Shouse also acknowledged that a quorum of board members was present.

Chair Shouse stated that the agenda had been modified because an executive session was not needed.

Approval of Minutes

Mr. Southerlin made a motion to approve the June 19, 2019, minutes as amended. Mr. Jones seconded the motion. The motion carried.

Finance Report

Mr. Southerlin referred the board to the August financial report in the board packet. Ms. DiMaggio presented the financial report. See Attachment 1.

Ms. DiMaggio then presented a brief synopsis of the 2018-19 financial statements. See Attachment 2.

Ms. DiMaggio clarified that scholarships do not come from the Greenville Tech Foundation or from college funds. State grants and contracts come in as operating revenue, i.e. state lottery, tuition assistance, and loans. According to Government Accounting Standards Board (GASB) standards and State Tech, Pell grants are inputted as non-operating revenue. Scholarship expense is the related expense that comes from either state or federal government that truly pays tuition. The tuition and fee number discussed with the board is actual fees that come from the student. The grant revenues go to pay the student's tuition as well.

Audit Report

Mr. Howard introduced Mr. Kochenower, the lead auditor for and partner with Cline Brandt Kochenower. Mr. Kochenower reported the firm has completed an examination of the college's comprehensive financial statements, and the unmodified opinion is that they present fairly. Nothing rose to a level of significance in the reports. Mr. Kochenower stated that GTC has a highly competent and caring staff that has a keen awareness of what is going on in the institution. Mr. Howard acknowledged Mr. Lattimore for conducting the Audit Committee meeting in his absence. He reiterated Mr. Kochenower's sentiments in terms of the college's financial management and referenced the Certificate of Achievement for Excellence in Financial Reporting on page 15 of the report.

Mr. Lattimore presented a motion on behalf of the committee to approve the 2019 audit report as presented. The motion carried.

The whole board acknowledged and praised Ms. DiMaggio and her staff for the fine work they do.

President's Report

Dr. Miller thanked Mr. Lattimore for his attendance and board representation at the September 6, 2019 Convocation at the Greenville Convention Center. Convocation is an opportunity for the entire staff to come together, acknowledge outstanding performance with awards, and learn about plans and progress through the state of the college address.

Dr. Miller shared a portion of his Convocation presentation (see Attachment 3) and a video that showcases several GTC students discussing support that has made it possible for them to reach their goals.

Chair Shouse reintroduced Mr. Grant Burns who provided a brief update on the State Tech board.

SCATCC and CHE Update

Mr. Batson provided a brief update on CHE.

- Dr. Rusty Monhollon has been named president and executive director. Dr. Monhollon is scheduled to speak at the November board meeting on his vision for CHE.
- CHE approved the Campus Village for USC, one of the biggest projects to come through in a long time, after a great deal of discussion. This project is expected to cost \$240 million, and it is one of three different stages of campus improvement.
- The Higher Ed bill in the legislature has not passed, and it is still under consideration. One of the uncertainties of the bill is whether or not CHE will still do the financial vetting on building and renovation. If the bill is passed, universities in South Carolina will have the ability to do their own building without any oversight from any other agency.
- CHE does a lot more than vetting projects. They try to look into the future to see where the needs and opportunities are statewide. CHE is exploring the issue of dual credits/dual enrollments and how important pathways are to students and to the future of South Carolina.
- In K12 there has been a loss of approximately 7,000 teachers in the last year in the high schools with approximately 5,000 re-placed in other positions, but the net attrition was approximately 2,000 teachers. That is important to CHE because colleges and universities should be turning these people out. There are fewer students that want to go into elementary education as a career, and there are fewer minorities. CHE is trying to market existing push programs and create new pathways and opportunities for minorities to be in the education process and then go out and get jobs in the school system. One of the programs is the South Carolina Program for the Recruitment and Retention of Minority Teachers administered by South Carolina State University.

Mr. Batson announced that he has stepped down from the South Carolina Association of Technical College Commissioners (SCATCC) and stated that it has been a great honor and privilege to serve since approximately 2007. Mr. Batson recruited Chair Shouse to serve on the SCATCC board.

Chair Shouse stated that the state has discovered that tax revenues are up and surpluses exist. There will be no talk about bonds for capital needs.

Chair Shouse reported that the governor has hired someone to serve on his staff to shepherd dual enrollment.

On a discouraging note, Denmark Tech issue has not been resolved with a loss of \$2 million this year. The other 15 technical colleges will have to make up this loss. GTC's portion will likely be \$300,000.

Mr. Batson was applauded for his invaluable service on the Commissioners Association.

There being no old or new business, Mr. Martin made a motion to adjourn. Ms. Hackl seconded the motion. The motion carried.

The meeting adjourned at 1:12 p.m. into the Enterprise Campus Authority Board meeting.

Attachment 1

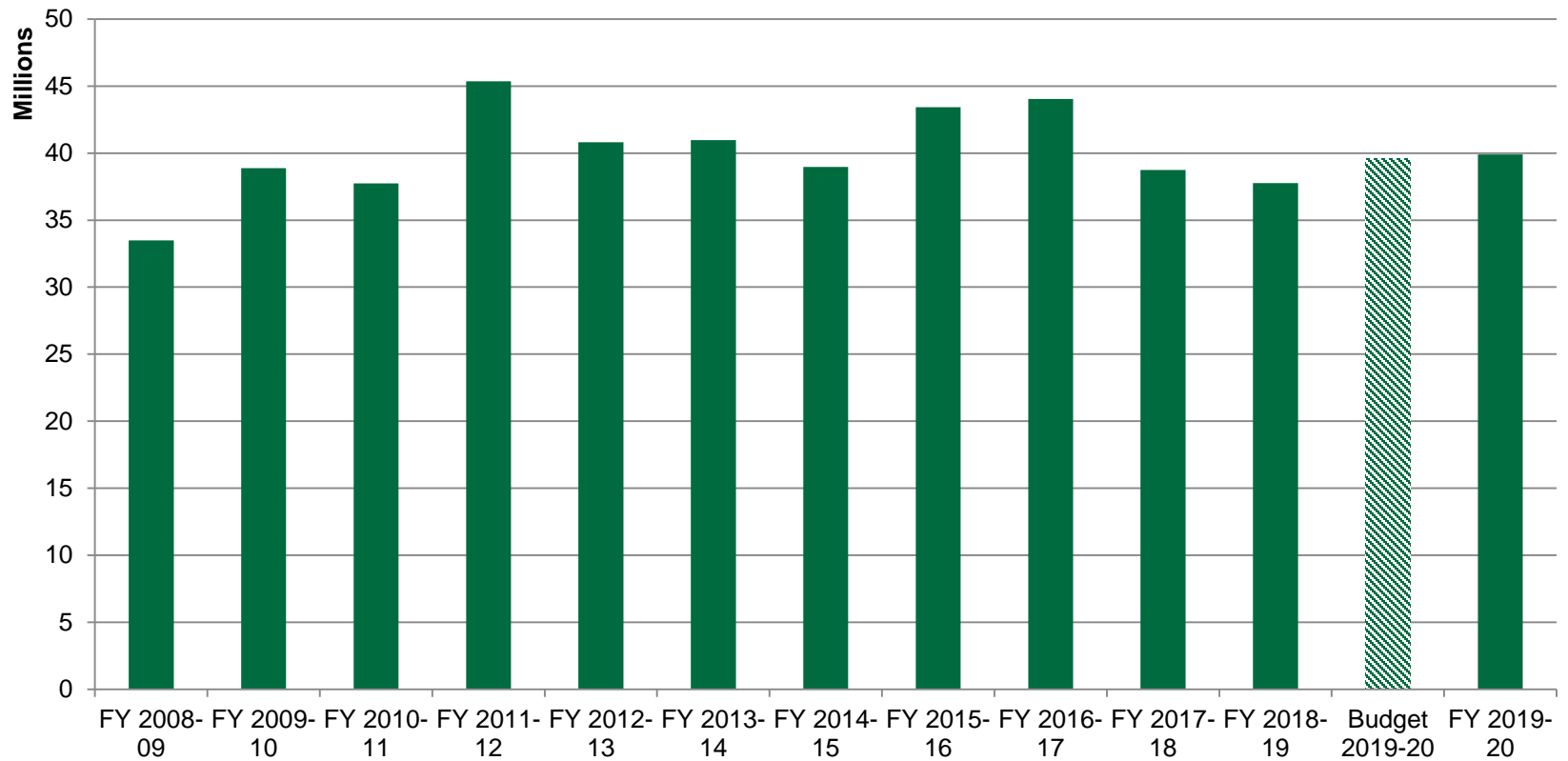
FINANCIAL UPDATE

Area Commission
September 18, 2019



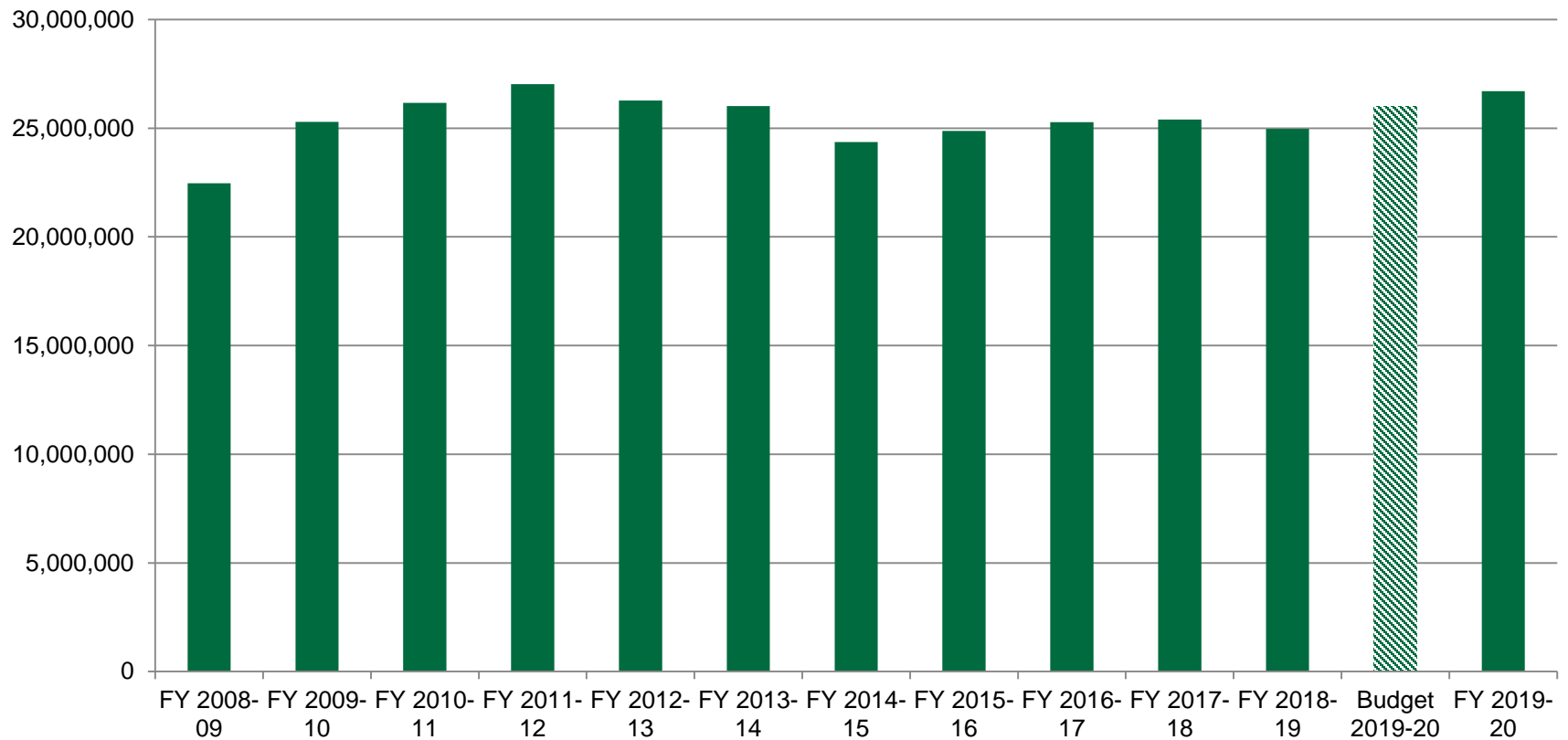
REVENUES AUGUST 31 YEAR-TO-DATE

Total Revenues



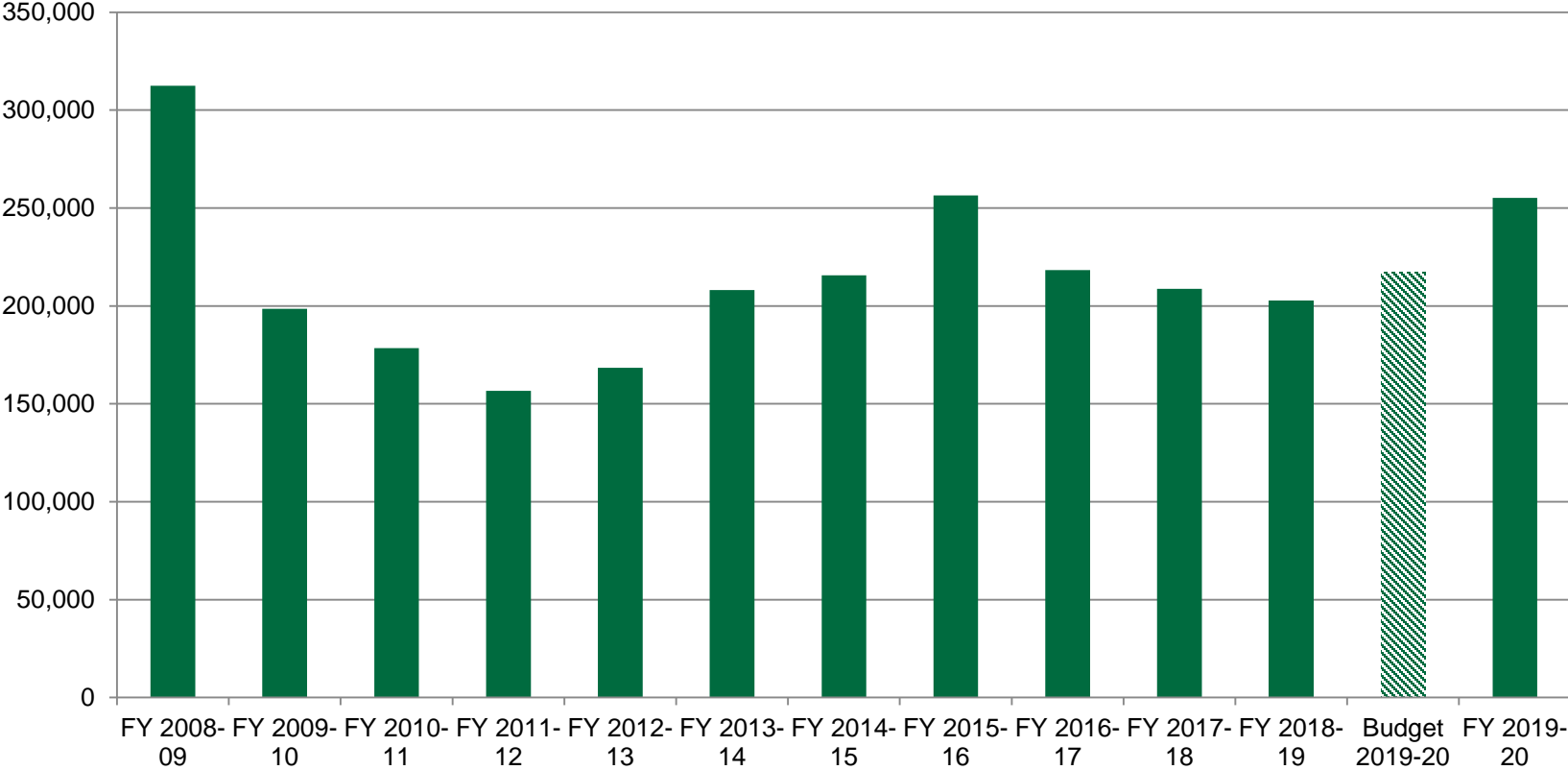
REVENUES AUGUST 31 YEAR-TO-DATE

Student Revenues



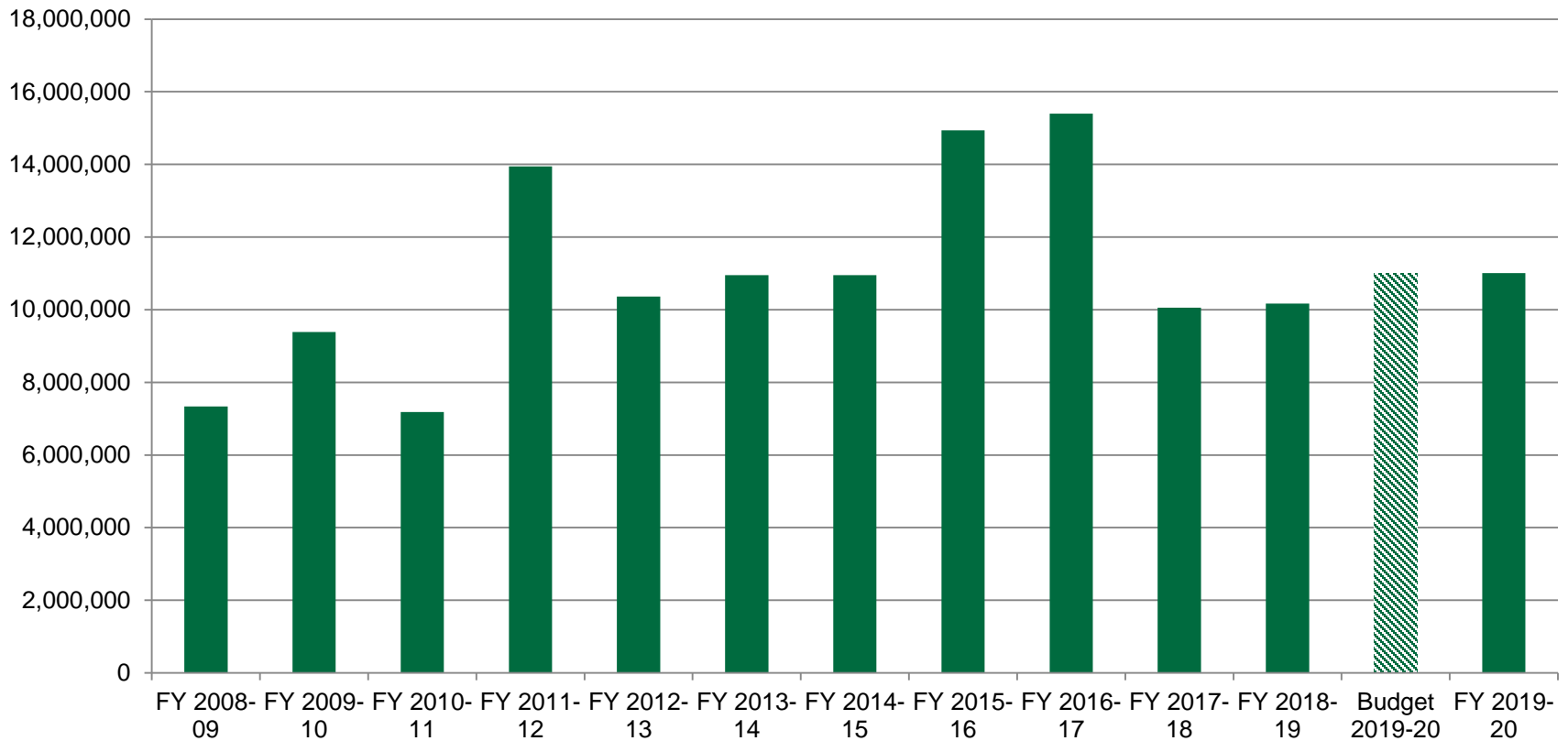
REVENUES AUGUST 31 YEAR-TO-DATE

County Revenues



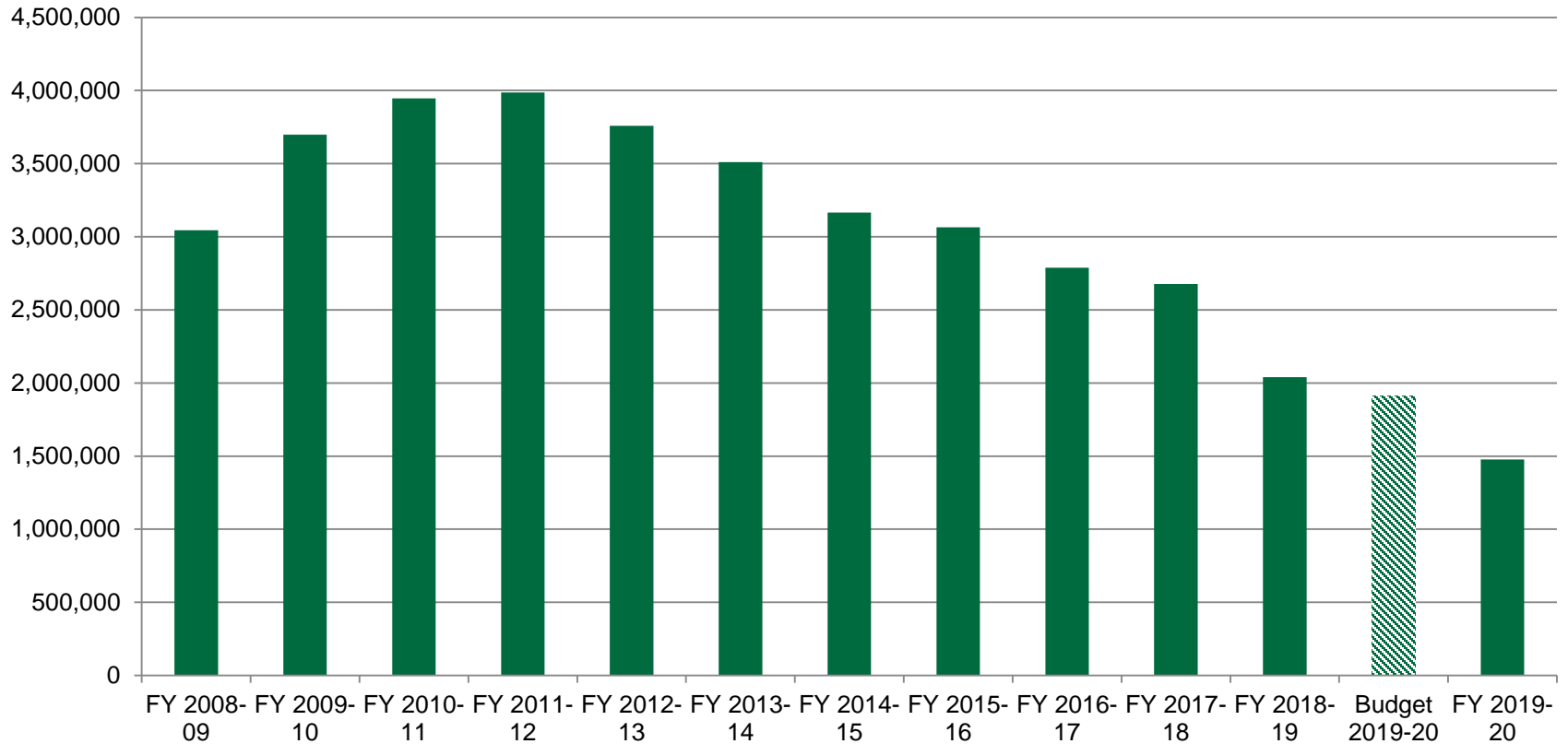
REVENUES AUGUST 31 YEAR-TO-DATE

State Appropriations



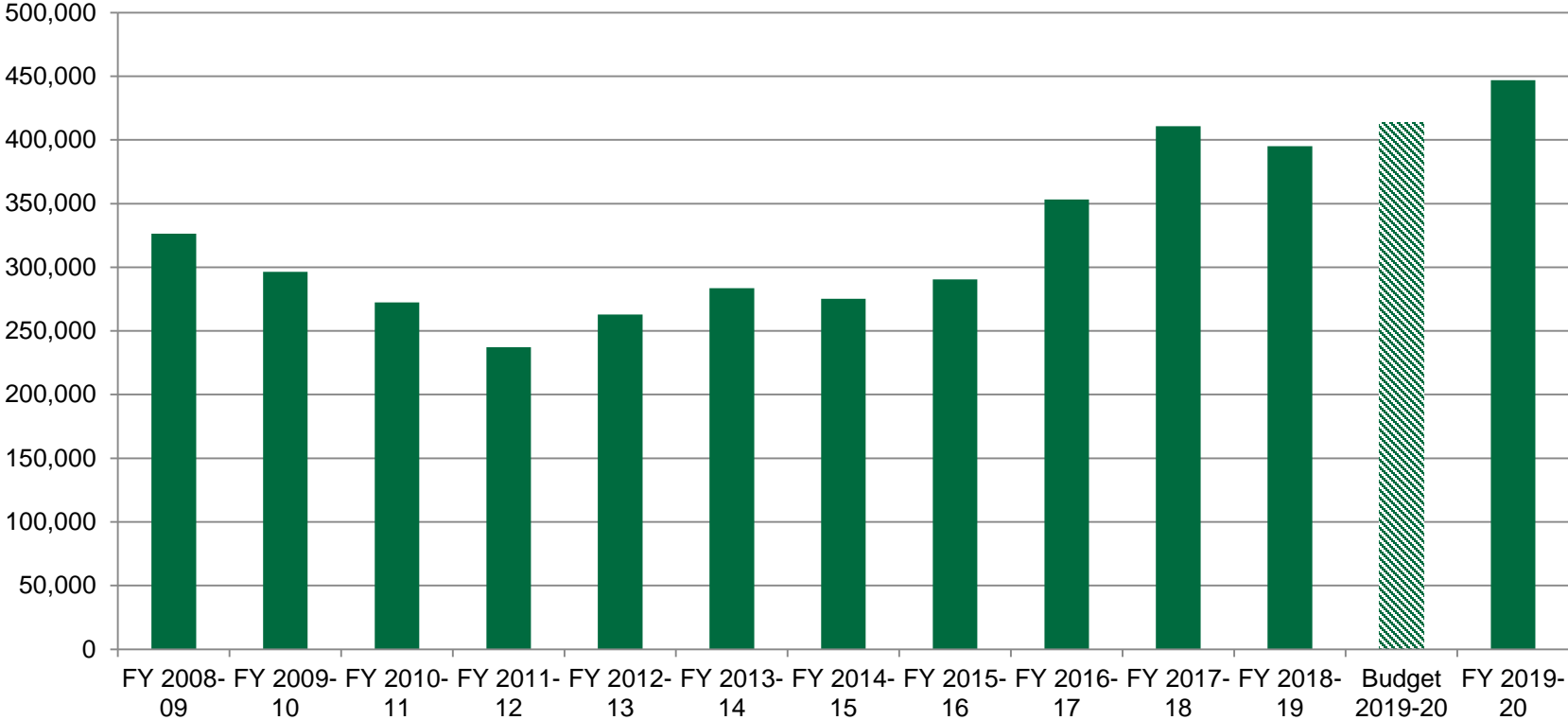
REVENUES AUGUST 31 YEAR-TO-DATE

Auxiliary Services



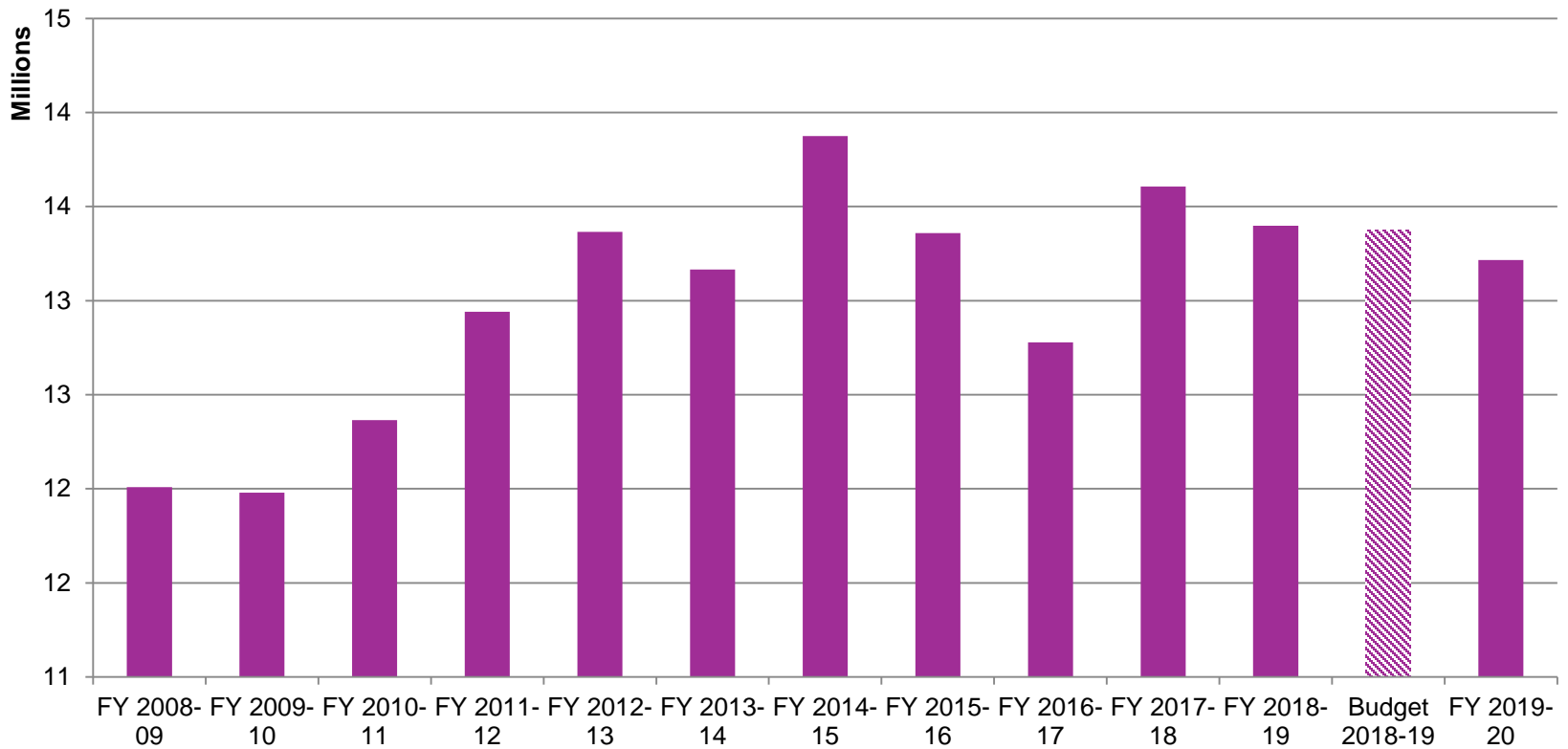
REVENUES AUGUST 31 YEAR-TO-DATE

Other Revenues



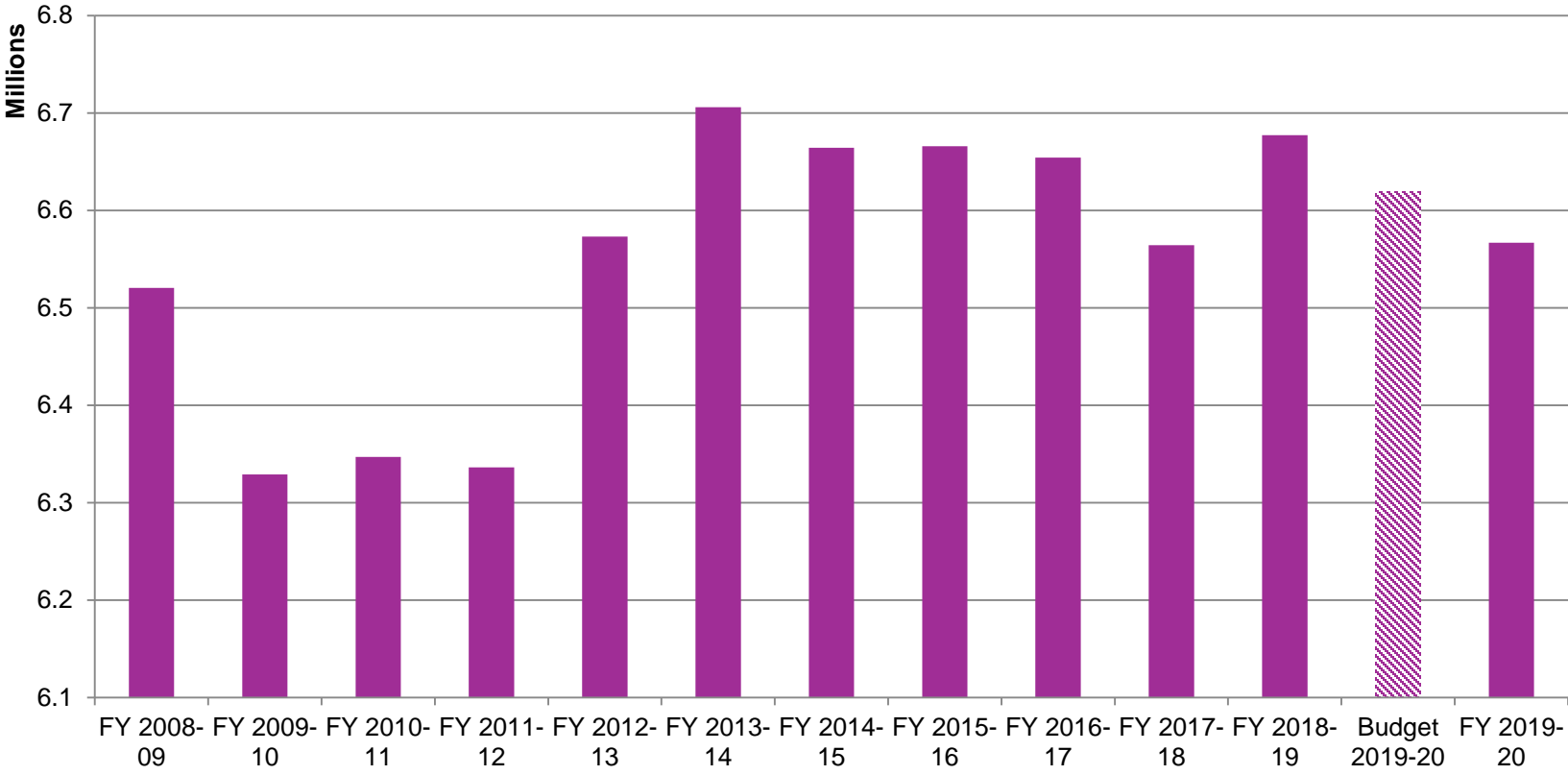
TOTAL EXPENSES AUGUST 31 YTD

Total Expenses



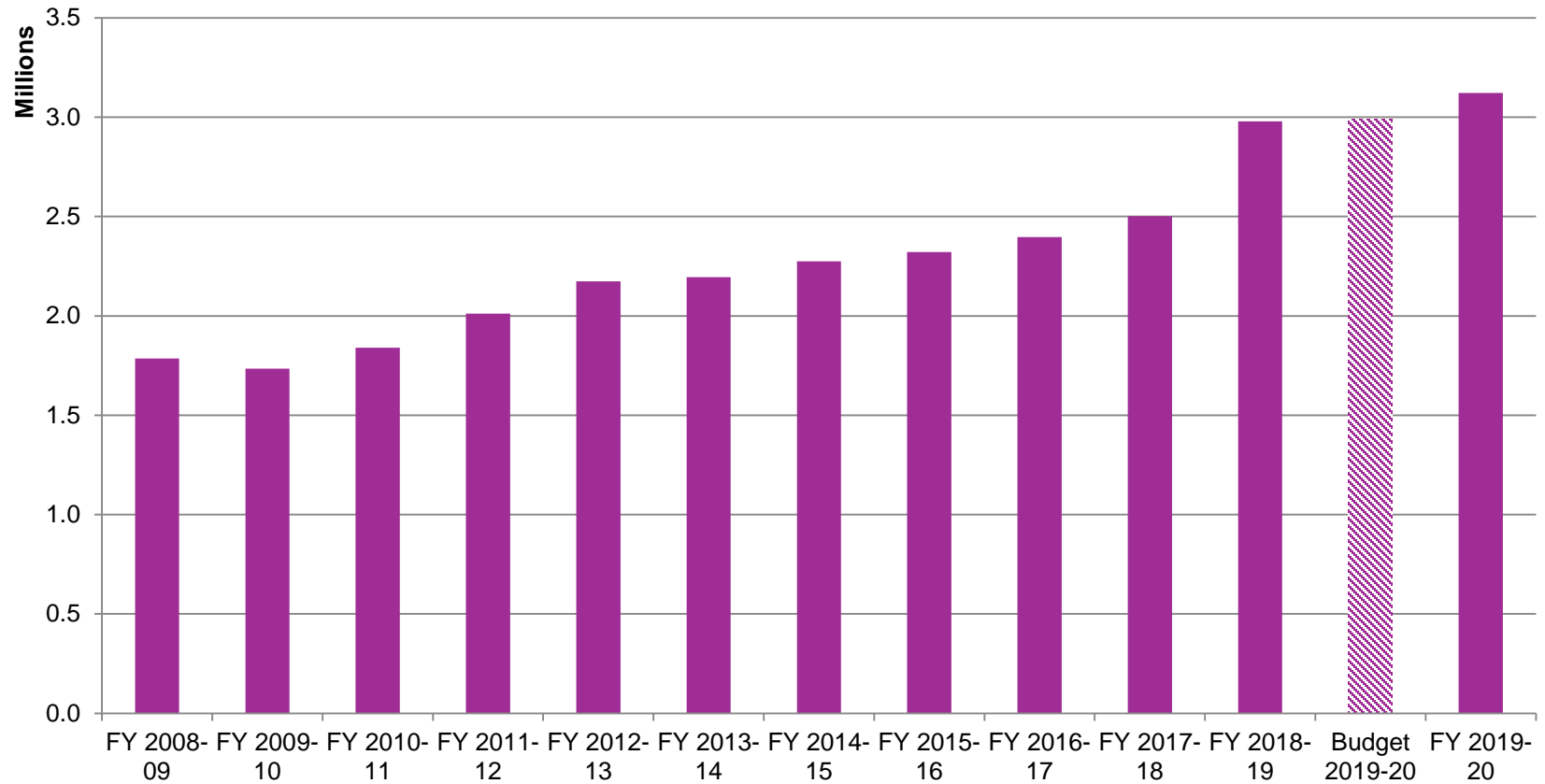
EXPENSES AUGUST 31 YEAR-TO-DATE

Salaries



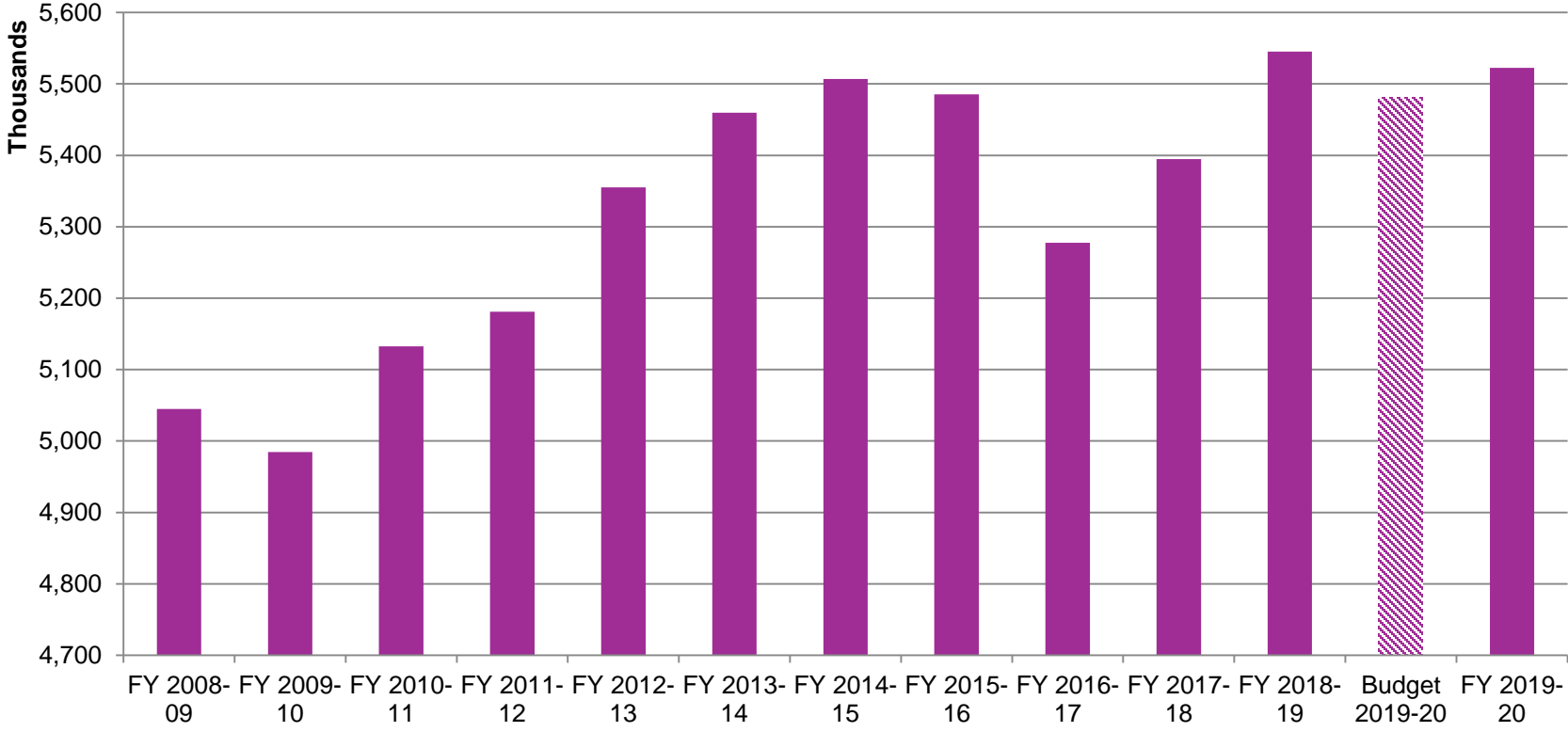
EXPENSES BY TYPE AUGUST 31 YTD

Benefits



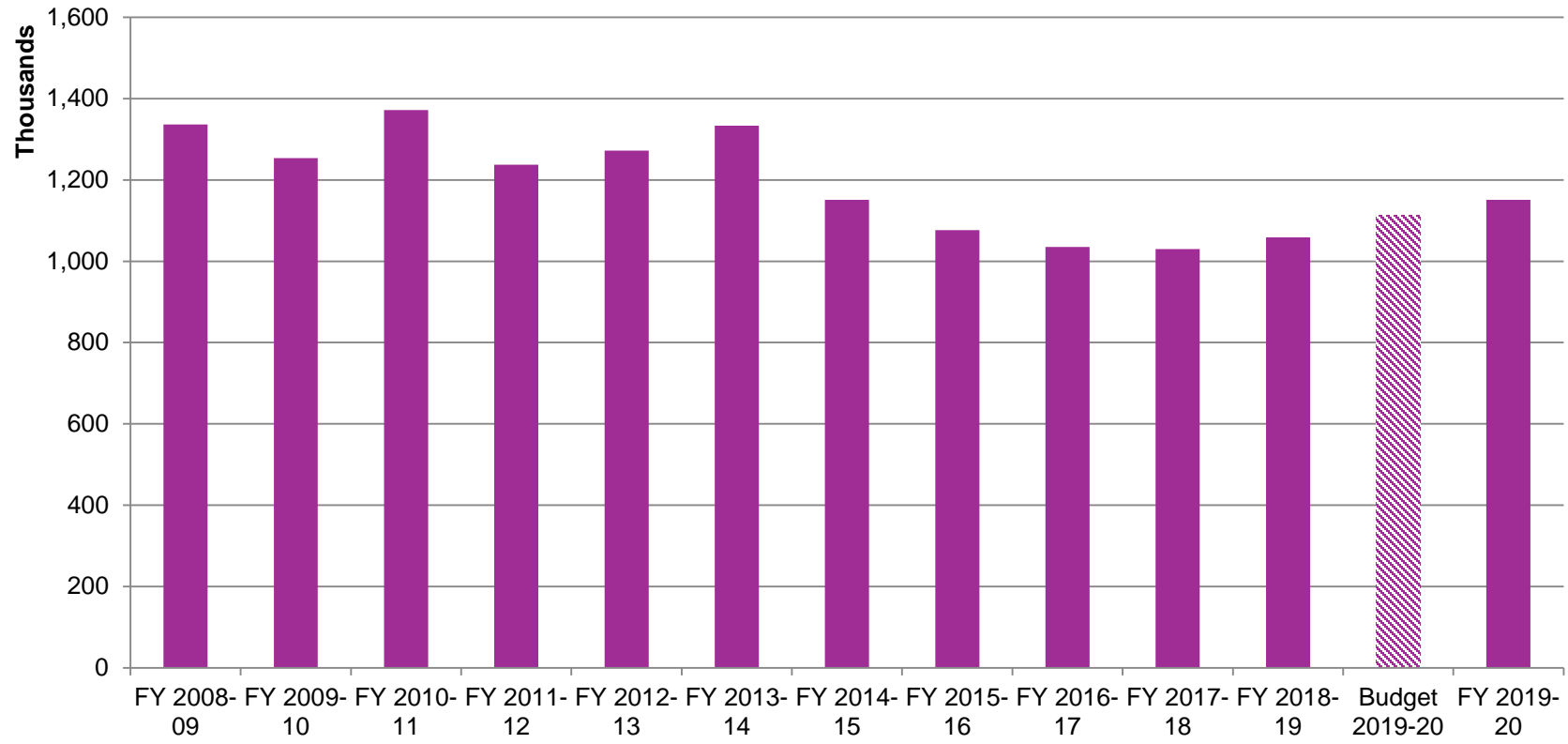
EXPENSES BY FUNCTION AUGUST 31 YTD

Instructional



EXPENSES BY FUNCTION AUGUST 31 YTD

Academic Support



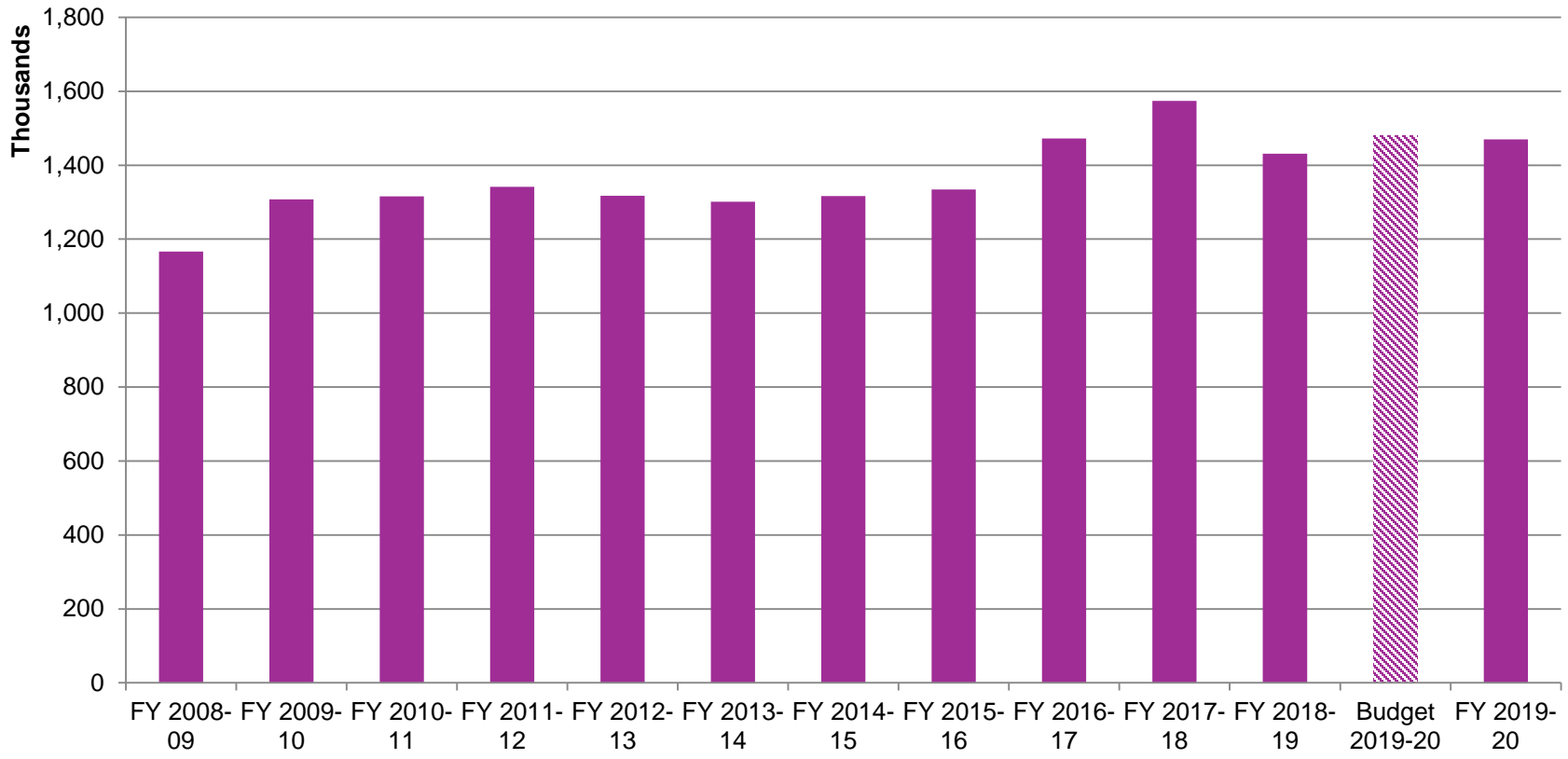
EXPENSES BY FUNCTION AUGUST 31 YTD

Student Support



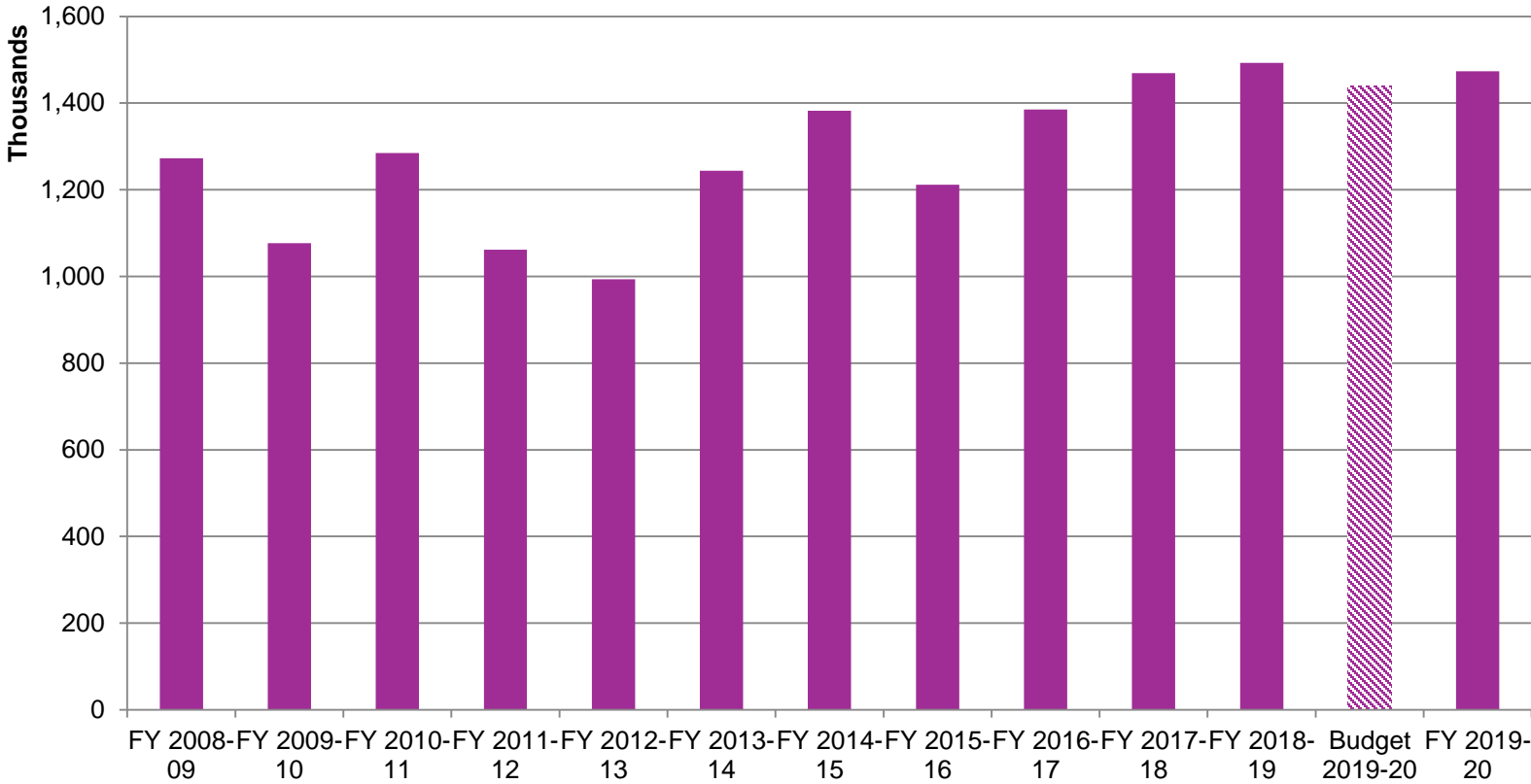
EXPENSES BY FUNCTION AUGUST 31 YTD

Operations and Maintenance



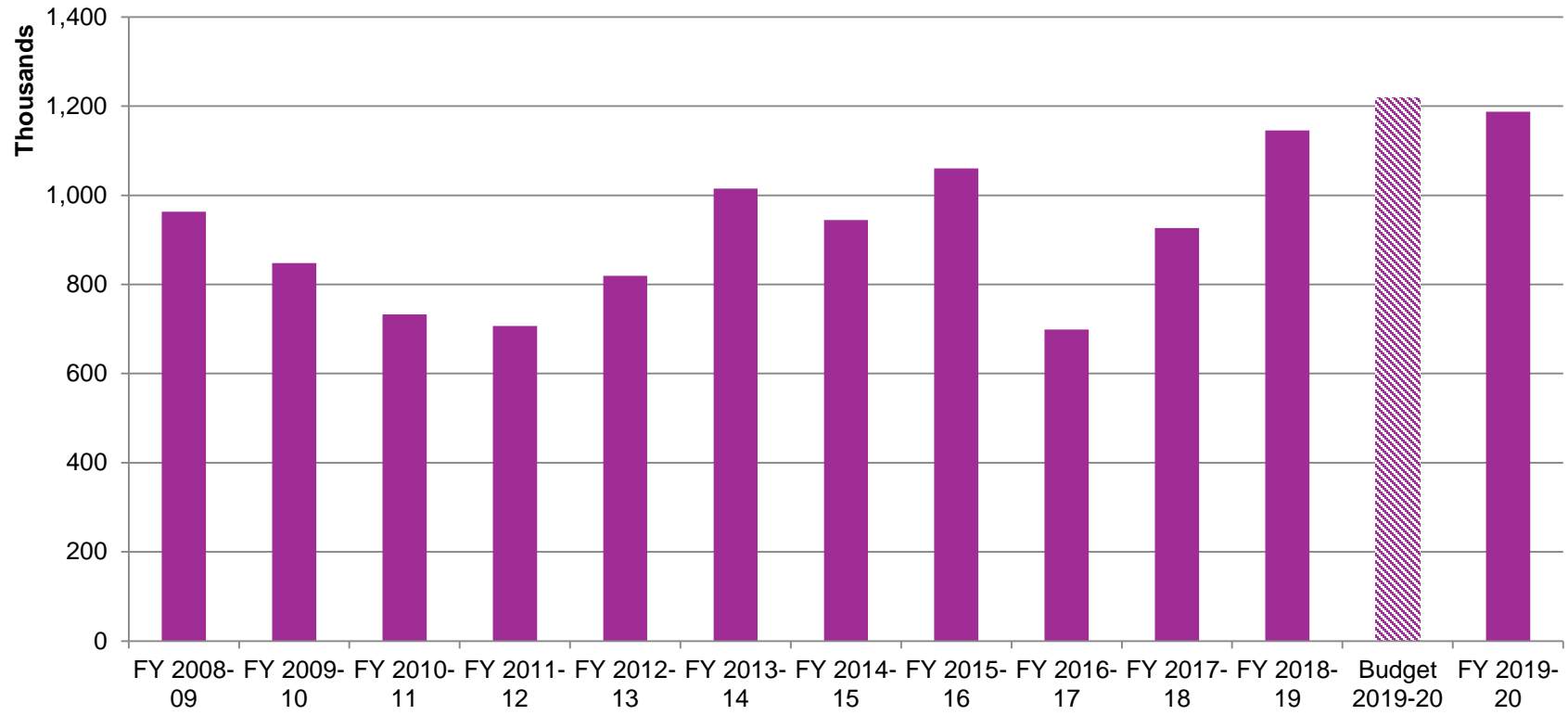
EXPENSES BY FUNCTION AUGUST 31 YTD

Administrative and General



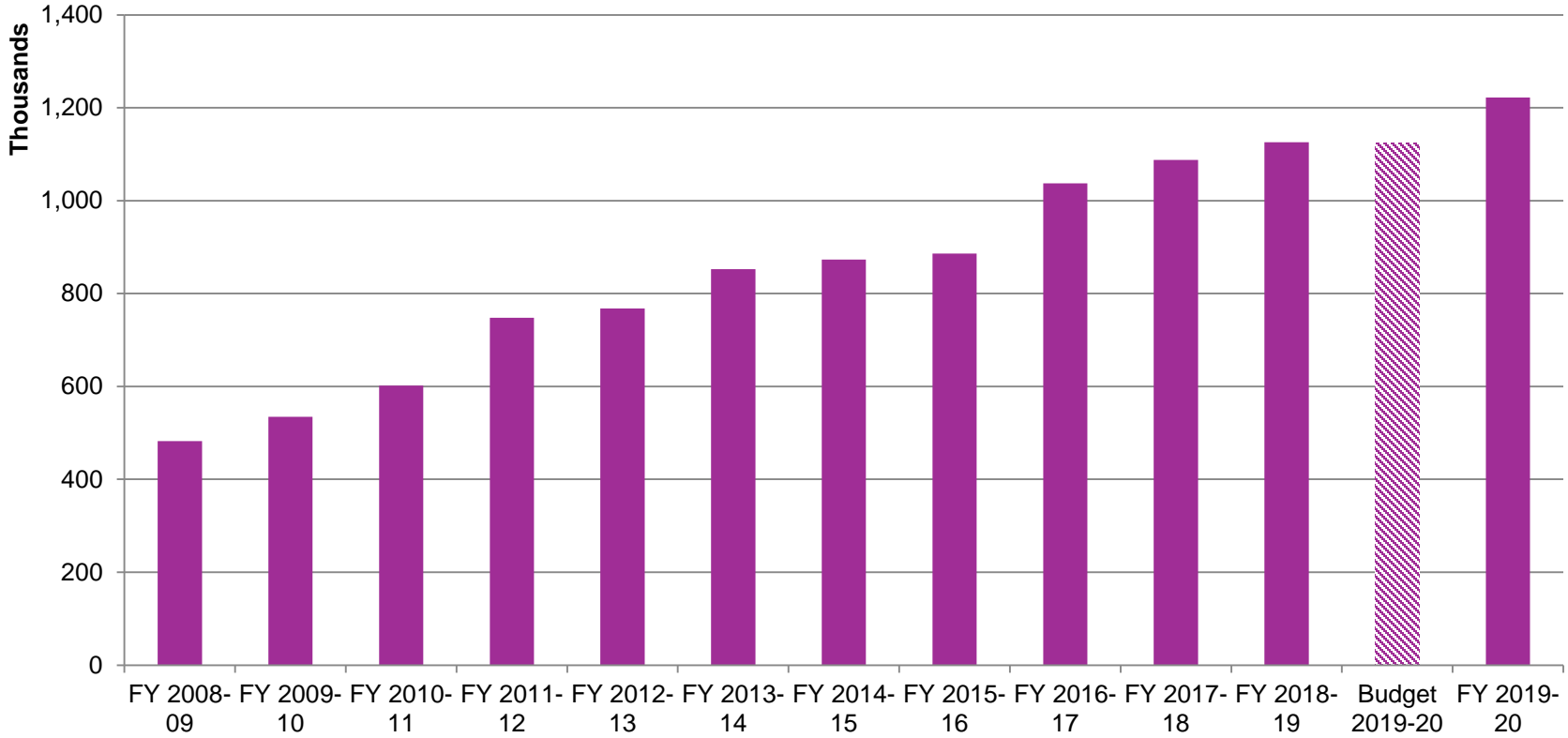
EXPENSES BY FUNCTION AUGUST 31 YTD

Technology



EXPENSES BY FUNCTION AUGUST 31 YTD

Remissions and Exemptions



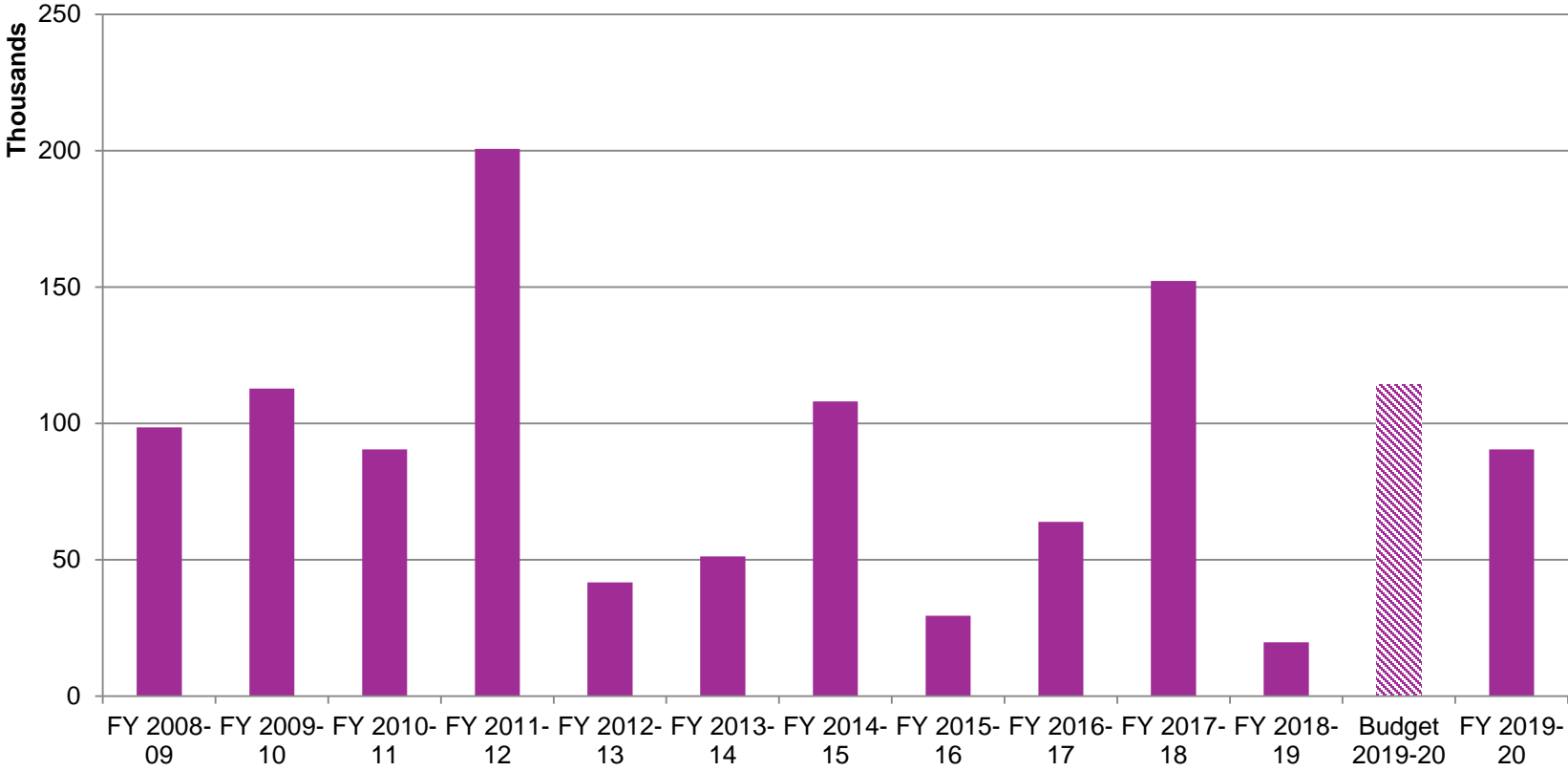
EXPENSES BY FUNCTION AUGUST 31 YTD

Auxiliary Services



EXPENSES BY FUNCTION AUGUST 31 YTD

Capital



Questions?



Attachment 2

2018-19 YEAR END FINANCIAL RESULTS

Greenville Technical College Area Commission
September 18, 2019



2018-19 FINANCIAL STATEMENTS

CHANGE IN NET POSITION:

- Total net position decreased \$3.7 million from June 30, 2018.
- Net increase in the liability for post-retirement benefits (pension and other post-employment benefits) of \$3.1 million.
- Loss on disposal of Belk building \$2.3 million
- Change in net position excluding these items is a \$1.5 million increase

2018-19 FINANCIAL STATEMENTS

SUMMARY OF ASSETS:

- Current assets increased \$3.0 million.
 - Cash and short term investments increased \$7.6 million
 - Accounts receivable decreased \$3.8 million
- Non-current assets decreased \$8.6 million
 - Long term investments decreased \$3.0 million
 - Capital assets net of depreciation decreased \$8.6 million
 - Decrease of \$2.3 million from disposal of Belk.
 - Depreciation expense \$6.2

2018-19 FINANCIAL STATEMENTS

SUMMARY OF LIABILITIES:

- Current liabilities decreased \$2.2 million.
 - Decrease in the current portion of long-term debt
- Non-current liabilities decreased \$0.8 million
 - Long term debt decreased \$2.8 million
 - Net liability for post-retirement benefits increased \$3.1 million

2018-19 FINANCIAL STATEMENTS

SUMMARY OF OPERATING REVENUES AND EXPENSES:

- Operating revenues decreased \$2.1 million
 - Tuition and fees decreased \$0.9 million
 - Federal and State grants and contracts decreased \$0.6 million
 - Auxiliary serviced decreased \$0.5 million
- Operating expenses decreased \$0.1 million
 - Salaries decreased \$1.6 million
 - Benefits increased \$0.7 million
 - Scholarships decreased \$1.7 million
 - Supplies and other services increased \$1.8 million
 - Depreciation expense increased \$0.7 million

2018-19 FINANCIAL STATEMENTS

SUMMARY OF NON-OPERATING REVENUES AND EXPENSES:

- Non-operating revenues decreased \$1.6 million
 - State appropriations decreased \$0.1 million
 - Federal and State grants and contracts decreased \$2.7 million
 - County appropriations increased \$0.6 million
 - Interest income increased \$0.4 million
- Non-operating expenses increased \$2.8 million
 - Loss on the disposal of assets increased \$2.4 million
 - Interest expense increased \$0.4 million

2018-19 FINANCIAL STATEMENTS

SUMMARY OF CASH FLOWS:

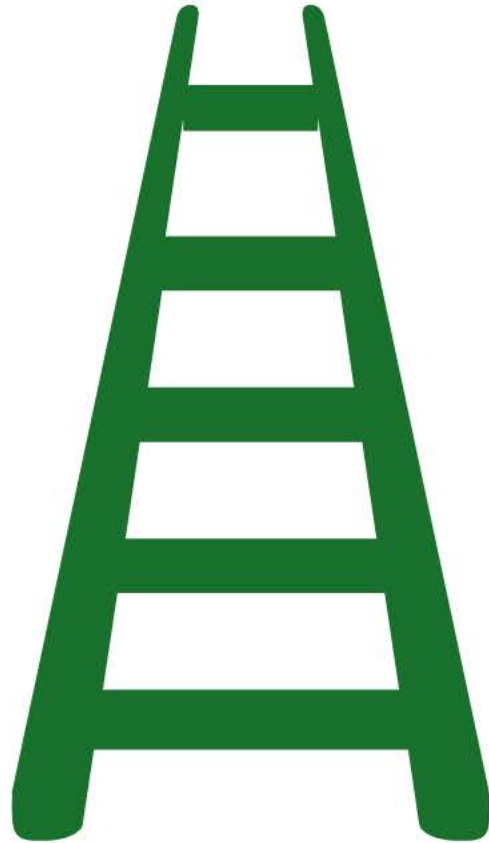
- Cash increased \$5.2 million
 - Cash used by operations decreased \$8.3 million
 - Cash provided by non-capital financing activities decreased \$0.7 million
 - Cash used by capital and related financing activities decreased by \$3.5 million
 - Cash provided by investing activities was \$1.4 million where last year we used \$16.2 million
 - We are holding more cash and monitoring long term investments as we prepare for the renovation of the Student Center

Questions?

Student success initiatives

- ✓ New student required advising
- ✓ Multiple measures admissions criteria revamped
- ✓ Redesigned Transitional Studies math courses and pathways
- ✓ Trained advisors and academic leaders in Civitas





Student success initiatives

- ✓ Teacher education pathway
- ✓ Pathways
- ✓ President's Commission on Persistence and Retention
- ✓ Began new African-American Male Scholars program

Employee engagement action plans

Communications

Advising

Employee engagement

Budget





Greenville Tech Foundation

Scholarships

533 totalling \$427,000


Student emergency funds

101 students helped/\$40,000

College support

\$800,000 raised for the Center for Culinary and Hospitality Innovation

Dodie Anderson gift



Let's take a look at what we've accomplished
together this year!