

**Sole Source
Written Determination**

Agency Identification: Greenville Technical College

Description of the agency need that this procurement fulfills:

Greenville Technical College requires access to a healthcare simulation training environment that provides students with realistic, hands-on clinical experiences using equipment, simulation technologies, and patient care workflows consistent with those currently utilized in Upstate South Carolina healthcare settings. The College's need is to prepare students for workforce entry by providing experiential learning opportunities that bridge classroom instruction and real-world clinical practice while supporting workforce readiness, clinical competency development, and exposure to contemporary healthcare technologies. The Prisma Health Simulation Center – Upstate offers matching physical and clinical support found throughout the Prisma Health hospital system.

Describe the Market Based on Research Performed:

Market research identified simulation training providers and educational resources capable of supporting healthcare instruction. However, available alternatives generally lack the combination of high-fidelity simulation equipment, realistic clinical environments, and direct alignment with the healthcare systems and workflows utilized by regional employers.

Sole Source Vendor Name: Prisma Health Simulation Center - Upstate

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.

Description of supplies, construction, information technology, and/or services vendor will provide under the contract:

Prisma Health Simulation Center - Upstate will provide access to healthcare simulation facilities, high-fidelity patient simulators, clinical equipment, mock patient care environments, simulation scenarios, and educational support services that allow students to develop and demonstrate clinical competencies in realistic healthcare settings.

Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient.

Prisma Health Simulation Center - Upstate is uniquely positioned to meet Greenville Technical College's needs because it provides simulation environments, equipment, and clinical workflows that closely replicate the healthcare settings in which many GTC graduates will begin their careers. The Center's high-fidelity simulators, patient care equipment, and clinical cart configurations align with those used throughout Prisma Health and other regional healthcare providers, providing students with realistic workforce preparation opportunities.

Market research identified other simulation and training options; however, those alternatives did not offer the same combination of healthcare-specific simulation resources, locally relevant clinical environments, and direct alignment with regional healthcare practice. Prisma Health Simulation Center - Upstate is the only identified provider capable of delivering hands-on training experiences that mirror the equipment, processes, and patient care settings students are likely to encounter upon entering the Upstate healthcare workforce.

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Note: Determination is not complete without required signatures and dates

Required Signatures:

Prepared by: Tammy McConnell Date: 8/19/2024

Printed Name: Tammy McConnell

Title: Assistant Dean of Compliance & Student Affairs

Approved by: Julie Eddy Approval Date: 8/20/24

Printed Name: Julie Eddy

Title: Chief Operating Officer

The last page contains instructions and is not required to be retained.